

AZBO

Budget vs. Actuals: 2022 AZBO BUDGET - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Non-Profit Income				
4001 Chapter Scholarships	450.00		450.00	
4002 Exhibitor Fees	4,500.00	3,000.00	1,500.00	150.00 %
4003 Donations	20.00	800.00	-780.00	2.50 %
4004 Raffle	-150.00	2,000.00	-2,150.00	-7.50 %
4005 Registrations	237,197.00	168,750.00	68,447.00	140.56 %
4006 Special Events	73.50		73.50	
4007 Sponsors	60,000.00	45,000.00	15,000.00	133.33 %
4012 Sponsored Registrations	1,600.00		1,600.00	
Total 4000 Non-Profit Income	303,690.50	219,550.00	84,140.50	138.32 %
Sales	350.00		350.00	
Unapplied Cash Payment Revenue	13,750.00		13,750.00	
Uncategorized Income	1,041.83		1,041.83	
Total Revenue	\$318,832.33	\$219,550.00	\$99,282.33	145.22 %
GROSS PROFIT	\$318,832.33	\$219,550.00	\$99,282.33	145.22 %
Expenditures				
6010 Advertising & Promotion				
6011 Advertising	11,200.00	11,200.00	0.00	100.00 %
6012 Web Site Fees	925.00	640.00	285.00	144.53 %
Total 6010 Advertising & Promotion	12,125.00	11,840.00	285.00	102.41 %
6020 Bank Charges, Fees				
6021 Bank Charges	9,285.30	3,300.00	5,985.30	281.37 %
6022 "Authorize.Net Fees	761.38	3,000.00	-2,238.62	25.38 %
6023 Clover Fees	-12.21	26.85	-39.06	-45.47 %
Total 6020 Bank Charges, Fees	10,034.47	6,326.85	3,707.62	158.60 %
6030 Memberships & Sponsorships				
6031 Contributions/Sponsorships	11,736.37	9,700.00	2,036.37	120.99 %
6032 Memberships	350.00	150.00	200.00	233.33 %
Total 6030 Memberships & Sponsorships	12,086.37	9,850.00	2,236.37	122.70 %
6040 Member Meetings & Events				
6041 Awards	1,547.90	1,700.00	-152.10	91.05 %
6044 Event Supplies	30.96	200.00	-169.04	15.48 %
6045 Facility/Breaks/Lunches	153,734.73	110,000.00	43,734.73	139.76 %
6046 Instructors	18,591.42	30,000.00	-11,408.58	61.97 %
6047 Lodging (AZBO)	101.34		101.34	
6048 Refunds (Registrations/CELA/IAEI)	275.00		275.00	
6049 Speakers	3,611.58	3,700.00	-88.42	97.61 %
6075 Mileage Reimbursement (AZBO)	337.50		337.50	
6076 Golf Tournament	6,580.38	5,000.00	1,580.38	131.61 %
6077 Merchandise Purchases		1,000.00	-1,000.00	
6079 Travel & Other Expense (Board)	341.25		341.25	

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Total 6040 Member Meetings & Events	185,152.06	151,600.00	33,552.06	122.13 %
6050 Office Expense				
6051 Capital Equipment		500.00	-500.00	
6052 Office Supplies	1,367.50	200.00	1,167.50	683.75 %
6053 On-line Communications	3,104.41	2,750.00	354.41	112.89 %
6054 Printing		200.00	-200.00	
6056 Contingency Fund	45.26	15,000.00	-14,954.74	0.30 %
Total 6050 Office Expense	4,517.17	18,650.00	-14,132.83	24.22 %
6060 Professional Services				
6061 Accounting Fees	900.00	800.00	100.00	112.50 %
6062 Taxes (deleted)	3,780.94	4,000.00	-219.06	94.52 %
6063 Insurance	1,059.00	500.00	559.00	211.80 %
Total 6060 Professional Services	5,739.94	5,300.00	439.94	108.30 %
6070 Registrar Contract				
6071 Contract Services	32,600.00	33,000.00	-400.00	98.79 %
Total 6070 Registrar Contract	32,600.00	33,000.00	-400.00	98.79 %
6080 Rental fees				
6081 Storage	1,464.18	1,250.00	214.18	117.13 %
Total 6080 Rental fees	1,464.18	1,250.00	214.18	117.13 %
Total Expenditures	\$263,719.19	\$237,816.85	\$25,902.34	110.89 %
NET OPERATING REVENUE	\$55,113.14	\$ -18,266.85	\$73,379.99	-301.71 %
Other Revenue				
4010 Interest Earned from Checking	26.09	10.00	16.09	260.90 %
Total Other Revenue	\$26.09	\$10.00	\$16.09	260.90 %
NET OTHER REVENUE	\$26.09	\$10.00	\$16.09	260.90 %
NET REVENUE	\$55,139.23	\$ -18,256.85	\$73,396.08	-302.02 %